



Dear Friends,

As a Tao of Wellness patient you have experienced the healing powers of Traditional Chinese Medicine (TCM) as practiced by our family for thirty-eight generations. What you may not know is that five years after establishing our practice at the Tao of Wellness, we founded Yo San University as a nonprofit institution dedicated to developing future generations of healers. These students are supported by hands-on internships in a thriving on-site Community Clinic.

Through the financial support of people like you...

- Yo San University has provided over **70,000 low-cost treatments** in its Community Clinic in the past six years.
- Yo San University students have provided over **1,300 free treatments every year** to low-income patients through our externship programs at Venice Family Clinic and Being Alive (an HIV/AIDS member organization in West Hollywood).
- Yo San University students now provide over **400 additional free treatments** at the new Chronic Pain Clinic (at the Venice Family Clinic) since it opened in March 2006.

We need your generous help to keep these vital programs strong and comprehensively accessible to our community. We need your generous help to ensure that patients in need have access to the profound healing benefits uniquely available through Traditional Chinese Medicine. And, we need your generous help to ensure that Yo San University can continue to offer the highest quality hands-on clinical training available to our students. We can not do this without **YOU!**

Culturally, it is not easy for us to ask for money. We believe that you, our patients, understand the benefits of Traditional Chinese Medicine in a profoundly personal way. Here is your opportunity to join us in providing healing to those less fortunate and to support an educational institution that is indeed transforming lives.

After seventeen years of commitment and hard work, Yo San University is regarded as one of the finest and most academically rigorous schools of Traditional Chinese Medicine in the country. Please join us in sustaining our family legacy of healing. Please join us in securing the future of Yo San University. *Please give what you can today!*

Wishing you peace and good health.

DR. DAOSHING NI

DR. MAOSHING NI

P.S. Please see the reverse side of this letter for further information about your tax deductible contribution.



FIRST NAME _____ LAST NAME _____

ADDRESS _____

CITY _____ STATE _____ ZIP _____

E-MAIL _____ PHONE NUMBER _____

METHOD OF PAYMENT: CHECK VISA MASTER CARD AMOUNT: \$ _____

(Please make check payable to YO SAN UNIVERSITY)

CREDIT CARD # _____ SECURITY CODE (3 digits on back of card) _____

EXPIRATION DATE _____ SIGNATURE _____

PLEASE TEAR OFF BOTTOM PORTION AND MAIL TO:

YO SAN UNIVERSITY OF TRADITIONAL CHINESE MEDICINE
13315 WEST WASHINGTON BOULEVARD ■ LOS ANGELES ■ CA ■ 90066
310-577-3000 ■ www.yosan.edu ■ Tax ID# 93-0999148



YOUR TAX DEDUCTIBLE DONATION OF:

\$100 gives you the following benefits:

- Yo San cap
- Yo San's newsletter *Learning Point*

\$500 gives you the following benefits:

- Yo San cap
- *The Power of Natural Healing*, by Hua-Ching Ni, an inspirational guide to revitalizing your health with acupuncture, herbs, Taiji, and Qigong
- Yo San tote bag
- Yo San's newsletter *Learning Point*

\$1,000 gives you the following benefits:

- All benefits stated at the \$500 level
- *Taoist Eight Treasures* DVD by Maoshing Ni or *Crane Style Qi Gong* DVD by Daoshing Ni

\$2,500 gives you the following benefits*:

- All benefits stated at the \$1,000 level
- One year sponsorship (name recognition) of a treatment room in the Yo San Community Clinic

\$5,000 gives you the following benefits*:

- All benefits stated in the \$1,000 level
- One year sponsorship (name recognition) of a classroom

\$10,000 gives you the following benefits*:

- All benefits stated in the \$1,000 level
- One year sponsorship (name recognition) of the Library or Yo San University Lecture series

\$25,000 gives you the following benefits*:

- All benefits stated in the \$1,000 level
- One year sponsorship (name recognition) of the Tai Chi Studio

**Donations of \$2,500 and above will gain you a membership in Yo San Ni Founders Society and have your name recognized on the Wall of Honor at Yo San University.*

YO SAN UNIVERSITY IS A 501 (C) (3) NONPROFIT INSTITUTION REGISTERED WITH THE CALIFORNIA STATE AND FEDERAL GOVERNMENTS.

For information about this appeal, call (310) 577-3000

- THIS IS NOT AN ENDORSEMENT - FOR PUBLIC INFORMATION ONLY -

INFORMATION CARD NO. W1489

Issued Pursuant to Los Angeles Municipal Code, Chapter IV, Article 4, Philanthropy

YO SAN UNIVERSITY OF TRADITIONAL CHINESE MEDICINE

13315 West Washington Blvd., Los Angeles, CA 90066

Person in charge of appeal: **Steven Carter**

Telephone number: **(310) 577-3000**

Activity: Annual Fundraising Appeal Campaign

Solicitation Dates: November 1, 2006 through December 15, 2006

Purpose: Net proceeds to support outreach programs and community clinics including the Venice Family Clinic

Previous: 2005 activity collected a total of \$37,768, of which \$7,862 (20.8%) were expenses and \$29,906 was donated to charity.

DOOR-TO-DOOR SOLICITATION RESTRICTED TO THE HOURS OF 8 A.M. – 8 P.M.

This Information Card must be displayed or presented to all prospective donors.

Date issued: 101106

Cardholder registered with the Los Angeles Police Commission Charitable Services Section, Commission Investigation Division Telephone: (213)978-1144